

TOTALLY FLEXIBLE! TOTALLY FUN! FITS YOUR LIFE!



WHICH OF THESE 6 QUALITIES OF A SUCCESSFUL MARY KAY BEAUTY ADVISOR BEST DESCRIBES YOU?

- ☆ Women who are in great demand.
- ☆ Women who are motivated to make more money for our family and charitable organizations.
- ☆ Women who are teachers, coaches and mentors.
- ☆ Women who enjoy professional and personal growth.
- ☆ Women who love to make other women feel beautiful, powerful and important.
- ☆ Women who can make decisions quickly.

IF YOU HAD THE POWER TO DESIGN YOUR DREAM JOB, WHAT WOULD YOU WANT?

WHAT WOULD YOU DO WITH EXTRA MONEY IN YOUR BUDGET?

SOME WAYS WE WORK OUR BUSINESS

Which of these would appeal to you?

15 min. Sessions...

- ☐ Messenger Parties
- ☐ Social Media-
#GRWM
- ☐ LIVESTREAM in
Client Group

30 min. Sessions...

- ☐ Lunch Appointment-
demo products on
back of hand
- ☐ Virtual Product
Previews
- ☐ Virtual Skin Care
or Glamour

60 min. Sessions...

- ☐ In-Person
gatherings with
3+ people
- ☐ Virtual gatherings
with 3+ people

HOW CAN MARY KAY FIT INTO YOUR LIFE?

DRAW A LINE where you already have commitments. CIRCLE where you could hold appointments.

	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
9:00am							
9:30am							
10:00am							
10:30am							
11:00am							
11:30am							
12:00pm							
12:30pm							
1:00pm							
1:30pm							
2:00pm							
2:30pm							
3:00pm							
3:30pm							
4:00pm							
4:30pm							
5:00pm							
5:30pm							
6:00pm							
6:30pm							
7:00pm							
7:30pm							

Within each circle, how many sessions could you see yourself holding?

♥ 15 minute

♥ 30 minute

♥ 60 minute

Retail Sales Income

Up to 50% Profit on retail sales regardless of number of team members

_____ # of Appointments in Circles above

x \$100 Sales (average per appointment)

\$ _____ Weekly Sales

x 50% Commission on Retail Sales

\$ _____ Weekly Profit

x 4 weeks in a month

\$ _____ Monthly Profit



Team Commission

Commissions paid directly from Mary Kay Inc.

- ✦ Up to 36% Monthly Commissions
- ✦ Unlimited \$50 Cash Bonuses for each new qualified team members
- ✦ Unlimited \$200 Free Product Bundles during first four months
- ✦ Leadership Commissions and Bonuses
- ✦ Car Program
- ✦ Retirement

If you decided to get started, how would you **CUSTOMIZE YOUR STARTUP EXPERIENCE?**

Everyone Starts Here!

ESTART
\$35

Essentials to help you work your business from home or on the go.

Enhancement Option!

PRO START
\$90

Basic essentials + product samples, \$400+ full-size products, business supplies and a professional tote bag!

AFTER EVERYTHING YOU'VE HEARD TODAY, LET ME KNOW YOUR INTEREST LEVEL:

Stay a Happy Client

1

2

3

4

5

I'm ready...
let's get started today!