## EARN YOUR

| Career Car Level     | Monthly<br>Production | Total Production Needed to Qualify     |
|----------------------|-----------------------|--|
| Director Trax        | Average \$ 8,000      | \$48,000 during 6 Month qualification  |
| Premier Club Equinox | Average \$11,000      | \$66,000 during 6 Month qualification  |
| Cadillac             | Average \$19,000      | \$114,000 during 6 Month qualification |

| Car Quarter Tracking |         |          |           |  |  |  |
|----------------------|---------|----------|-----------|--|--|--|
| QTR 1                | JANUARY | FEBRUARY | MARCH     |  |  |  |
| QTR 2                | APRIL   | MAY      | JUNE      |  |  |  |
| QTR 3                | JULY    | AUGUST   | SEPTEMBER |  |  |  |
| QTR 4                | OCTOBER | NOVEMBER | DECEMBER  |  |  |  |

| Consultant | Recruiter | Wholesale Order<br>Amount | Car Credit<br>600 points for each<br>New Personal GSQ | TOTAL PRODUCTION |
|------------|-----------|---------------------------|---|------------------|
| 1.         |           |                           |   |                  |
| 2.         |           |                           |   |                  |
| 3.         |           |                           |   |                  |
| 4.         |           |                           |   |                  |
| 5.         |           |                           |   |                  |
| 6.         |           |                           |   |                  |
| 7.         |           |                           |   |                  |
| 8.         |           |                           |   |                  |
| 9.         |           |                           |   |                  |
| 10.        |           |                           |   |                  |
| 11.        |           |                           |   |                  |
| 12.        |           |                           |   |                  |
| 13.        |           |                           |   |                  |
| 14         |           |                           |   |                  |
| 15.        |           |                           |   |                  |
| 16.        |           |                           |   |                  |
| 17.        |           |                           |   |                  |
| 18.        |           |                           |   |                  |
| 19.        |           |                           |   |                  |
| 20.        |           |                           |   |                  |
| 21.        |           |                           |   |                  |
| 22.        |           |                           |   |                  |
| 23.        |           |                           |   |                  |
| 24.        |           |                           |   |                  |
| 25.        |           |                           |   |                  |
| 26.        |           |                           |   |                  |
| 27.        |           |                           |   |                  |
| 28.        |           |                           |   |                  |
| 29.        |           |                           |   |                  |
| 30         |           |                           |   |                  |
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