



# Cash for Christmas

CASH FOR CHRISTMAS INCOME GOAL  
\$ \_\_\_\_\_

MY INCOME WILL PAY FOR: \_\_\_\_\_

Your Sales Goal \$ \_\_\_\_\_ X 2.5 = \$ \_\_\_\_\_ (Retail Sales Needed) ÷ \_\_\_\_\_ (weeks) = \$ \_\_\_\_\_ (Retail Sales Needed Weekly)

## SPECIAL GIFTS/TRUNK SHOWS

Christmas, Stocking Stuffers, 12 Days of Christmas, etc

(approx. \$30 per gift)



WEEKLY SALES GOAL \$ \_\_\_\_\_

WEEKLY ACTIVITY GOAL \_\_\_\_\_

MONTHLY TRACKING

## IN PERSON/VIRTUAL GATHERINGS

Facebook Party, Pink Pop-Up, Open House, Pink Weekend

3 or more guests  
(approx. \$300 per gathering)



WEEKLY SALES GOAL \$ \_\_\_\_\_

WEEKLY ACTIVITY GOAL \_\_\_\_\_

MONTHLY TRACKING

## ONE-ON-ONE APPOINTMENTS

In Person or Virtual, Portfolio, Party Glamour, etc

(approx. \$100 per face)















WEEKLY SALES GOAL \$ \_\_\_\_\_

WEEKLY ACTIVITY GOAL \_\_\_\_\_

MONTHLY TRACKING

# TRACK YOUR POWER START

	Date	Name	Phone #	App or In Person Held 	Beauty Chat 	Present Create-a-Rollup 	Total Sales (1st & 2nd appts) 	FB Cust.Grp. & Beauty Prof.  	2nd Appt 	Hostess 	Referrals 	Watch Video 	Dream Session 	Prestige Client 
Ex.	1/1	Mary Kay	000-000-0000	Jan 10	Jan 10	Jan 10	\$100	Jan 15	Jan 20	Jan 20	20	Jan 15	Jan 18	Jan 20
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\*FACE = A) App or In Person Appointment B) Beauty Chat (Individual Consultation) C) Create-a-Rollup Specials presented Prestige Client=2 Appts & Dream Session