

# CHECKLIST FOR Team Builders



- SEND a group text or Facebook messenger** with your New Team Member and Director welcoming her to our family with a copy of the “QUICK START 6 MOST IMPORTANT LIST”.
  - Introduce your New Team Member to your Director using sample message below:
  - Sample Message. *(Director Name) I am so excited to introduce you my newest team member (\_\_\_\_). She is going to be a blessing to our MK family because \_\_\_\_\_. (New Team Member), this is our Director (name)...she is our MK mentor. I think you will love working with her because \_\_\_\_\_.*
  
- SCHEDULE a time within 2 days for a 3-way chat** so your Director can tell your New Team Member about their FREE product options.
  
- SET-UP her MY SHOP Website and STRIPE** (if she wants your assistance).
  
- STRATEGIZE with her on her list of at least 6-30 women.**
  
- SCHEDULE a date for her first Virtual Gathering** within her first 6 days.  
Choose from:
  - 15 min. Messenger Party
  - 3 friends on a Zoom
  
- SEND DIANA a picture** of your new team member for her Welcome post.

## Quick Start

**6 WAYS TO WIN IN 6 DAYS**

**6**  
MOST IMPORTANT LIST

**COMPLETE IN 6 DAYS...**  
...and earn a beautiful Pearl and Crystal wrap bracelet



- 1**  **Get to know our iconic founder Mary Kay Ash...** watch a short video! Send me a quick text with your favorite part. (5 min.)
  
- 2**  **Talk with your Director or watch a video** to learn about the FREE product available to you based on your first order. (20 min.)
  
- 3**  **Connect with your Recruiter** to schedule your first gathering and brainstorm your list of friends + family. (10 min.)
  
- 4**  **DOUBLE PEARL PLAY!!** Have 6 women listen to this link: <http://tiny.cc/PeekIntoPinkSurvey> (5 min.)
  - ♥ Earn your **Pearl Earrings** when 3 listen and ask 3 questions via 3 way chat with Director  
1 \_\_\_\_\_ 2 \_\_\_\_\_ 3 \_\_\_\_\_
  - ♥ Earn your **Pearl Necklace** when 3 listen and ask 3 questions via 3 way chat with Director  
1 \_\_\_\_\_ 2 \_\_\_\_\_ 3 \_\_\_\_\_
  
- 5**  **Set-up your My Shop website** through [www.marykayintouch.com](http://www.marykayintouch.com) (15 min.)  
*PRO TIP: Have a nice headshot of yourself + 6 pics showing off your new business and family/friends in your life. This will help your My Shop set-up flow more smoothly.*
  
- 6**  **Set-up your SQUARE account** to accept Credit Card payments from clients, not through your website. (10 min.)



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