

# IMAGINE THIS...



... a successful woman is at lunch with her girlfriends and says "There's got to be more to life than this! What happened to our little girl dreams?"

- ... We are women who are in great demand.
- ... We are motivated to make more money for our family and charitable organizations.
- ... We are teachers, coaches and mentors.
- ... We enjoy professional and personal growth.
- ... We love to make other women feel beautiful, powerful and important.
- ... We can make decisions quickly.

## If we had the power to design our dream job, what would we want?

- ★ **50% commission** on all sales
- ★ **50% off** of our personal purchases
- ★ **50% commission** on all reorders...passive income
- ★ Receive **commissions** from the company based on the sales of our team...from 4% to 36%
- ★ **Flexible work hours** so we can create our own schedules and take time off when we choose
- ★ Present products face-to-face and online with **no quotas** and **no territories**
- ★ Our **faith and family** must be a priority
- ★ Receive positive recognition with **prizes and great bonuses**
- ★ Represent a **powerhouse product line** that is tested to **EU Standards** with over 1700 patents
- ★ Our advancements must be based on our own efforts
- ★ Have the opportunity to earn the use of a **new career car every two years**
- ★ Have a **Family Security Program** that we don't have to contribute to and isn't tied to the stock market

They all laughed and said there's no way a job like this exists!

## But Such An Opportunity Does Exist



In 1963, Mary Kay Ash felt like these ladies and decided to design her dream company and then shared it with the world.



# Let's see how Mary Kay could fit into your life...

Here are some ways we work our business.  
Which of them appeal to you?

What would you do with some extra  
money in your budget?

Virtual    In Person    One-on-One    Social Selling    Personal Website

**DRAW A LINE** where you already have commitments. **CIRCLE** where you could hold appointments.

	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
7:00am							
8:00am							
9:00am							
10:00am							
11:00am							
12:00pm							
1:00pm							
2:00pm							
3:00pm							
4:00pm							
5:00pm							
6:00pm							
7:00pm							
8:00pm							

## New Consultant POTENTIAL Streams of Income

### Retail Sales Income

✦ Up to 50% potential profit on retail sales

\_\_\_\_\_ \* New Clients a Week (Each Circle=3 Clients)

x \$100 Sales (average per New Client\*)

\$\_\_\_\_\_ Weekly Sales

x 50% Commission on Retail Sales

\$\_\_\_\_\_ Weekly Profit before expenses

### Team Commissions

Commissions paid directly from Mary Kay.

✦ Up to 13% Monthly Commissions

✦ Unlimited \$50 Cash Bonuses for each new qualified team member

✦ Unlimited \$200 Free Product Bundles during first four months

✦ Leadership commissions and Bonuses

If you decided to get started, how would you **Customize your Startup Experience?**

Everyone Starts Here

**\$35eStart**

Basic essentials to get you going.

Choose to add one or both of these options!

**\$45eStart PLUS**

Basic essentials plus a variety of product samples.

**\$90eStart PRO START**

Basic essentials, a variety of product samples plus full-size products, party supplies and a professional tote bag!

After everything you've heard today, let me know **your Interest Level:**

Stay a Happy Client **1**

**2**

**3**

**4**

**5**

**I'm ready... let's get started today!**