

# EARN YOUR

# Career Car



| Career Car Level      | Monthly Production | Total Production Needed to Qualify     |
|-----------------------|--------------------|--|
| Consultant/DIQ Malibu | Minimum \$6,000    | \$26,000 during 4 Month qualification  |
| Director Malibu       | Average \$ 7,500   | \$45,000 during 6 Month qualification  |
| Premier Club Equinox  | Average \$10,000   | \$60,000 during 6 Month qualification  |
| Cadillac              | Average \$18,000   | \$108,000 during 6 Month qualification |

| Car Quarter Tracking |         |          |           |
|----------------------|---------|----------|-----------|
| QTR 1                | JANUARY | FEBRUARY | MARCH     |
| QTR 2                | APRIL   | MAY      | JUNE      |
| QTR 3                | JULY    | AUGUST   | SEPTEMBER |
| QTR 4                | OCTOBER | NOVEMBER | DECEMBER  |

| Consultant | Recruiter | Wholesale Order Amount | Consultant/<br>DIQ Car<br><i>Personal Order &amp;<br/>Personal Team Only</i> | Director Car<br><i>Entire Unit<br/>including your<br/>personal order</i> | Director Car<br>Credit<br><i>600 points for each</i> | TOTAL PRODUCTION |
|------------|-----------|------------------------|--|--|--|------------------|
| 1.         |           |                        |  |  |  |                  |
| 2.         |           |                        |  |  |  |                  |
| 3.         |           |                        |  |  |  |                  |
| 4.         |           |                        |  |  |  |                  |
| 5.         |           |                        |  |  |  |                  |
| 6.         |           |                        |  |  |  |                  |
| 7.         |           |                        |  |  |  |                  |
| 8.         |           |                        |  |  |  |                  |
| 9.         |           |                        |  |  |  |                  |
| 10.        |           |                        |  |  |  |                  |
| 11.        |           |                        |  |  |  |                  |
| 12.        |           |                        |  |  |  |                  |
| 13.        |           |                        |  |  |  |                  |
| 14.        |           |                        |  |  |  |                  |
| 15.        |           |                        |  |  |  |                  |
| 16.        |           |                        |  |  |  |                  |
| 17.        |           |                        |  |  |  |                  |
| 18.        |           |                        |  |  |  |                  |
| 19.        |           |                        |  |  |  |                  |
| 20.        |           |                        |  |  |  |                  |
| 21.        |           |                        |  |  |  |                  |
| 22.        |           |                        |  |  |  |                  |
| 23.        |           |                        |  |  |  |                  |
| 24.        |           |                        |  |  |  |                  |
| 25.        |           |                        |  |  |  |                  |
| 26.        |           |                        |  |  |  |                  |
| 27.        |           |                        |  |  |  |                  |
| 28.        |           |                        |  |  |  |                  |
| 29.        |           |                        |  |  |  |                  |
| 30.        |           |                        |  |  |  |                  |