

Girls Night Out!



*Getting \$50 products
Free is as easy as
1 2 3!*

- 1.** Hear the Mary Kay Story with my Director
- 2.** \$200 in Sales and 2 bookings
- 3.** 3 Girlfriends attending over 18 and not currently using Mary Kay

Party Date : _____

Party Theme: _____

Party Location: _____

**Have 5 Friends and \$500 in Sales and
you will receive another \$50 Free!!**

My Top 10 favorite products

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

Before your Party

- Make your guest list & give to consultant within 48 hrs. of booking date
- Personally call each person now to invite guests (this is a proven way to boost attendance)
- Ask friends who can't come to fill out a skin care survey
- Show catalog to friends who cannot attend your party
- Ask 3 friends who love to look great to book their own party
- Plan simple refreshments like tea & brownies
- Make reminder calls/texts the day before your party

40 Guests in 4 Minutes!

Your Family

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

Spouse's Family & Friends

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

Your Friends

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

Co-Workers

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

Spouse's Co-Workers

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

Neighbors

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

Places You Do Business (Bank, Grocery, Salon)

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

Children's/School Contacts

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

Children's Sports & Club Contacts

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

Clubs-Social/Health, etc...

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

Church - Bible Study, etc.

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

