

# SENIOR SALES DIRECTOR



*Crystal Gardner*



**Family:** Married to Jon; daughter, Delaney, 16; son, Jordan, 2

**Home:** Wilton, NY

**How long in Mary Kay:** 15 years; Director 14 years

**Senior Director:** Brenda Tholin

**Debuted as a Sales Director:** 13 months after joining

**Former Occupation:** Non-profit Counselor

## **Mary Kay Highlights:**

- Highest Commission Check: \$15,679
- Star Consultant: 59 quarters
- Car Status: Pink Cadillac PLUS, Earned 9 career cars (7 pink Cadillac's including the XT6)
- National Court of Sales: 8 times
- Double Star Achievement: 8 times
- Mary Kay Miss Go-Give: May 2015
- Dream Team Area Records: Highest Unit Club, Most Stars in a quarter, Highest Check, Highest 13% Check, Highest Monthly Retail

**Best Asset:** Stays consistent and never gives up, despite what life throws at me!

**Best Training Tip:** Develop an entrepreneurial mindset

**Goals:** Impact more consultants with her platform of financial peace, promote to ESD by developing more offspring, achieve Million dollar unit on the way to NSD!