



# Profit and POSSIBILITIES

QUARTERLY CASH INCOME GOAL

\$ \_\_\_\_\_

MY INCOME WILL PAY FOR:

\_\_\_\_\_

Your Sales Goal \$ \_\_\_\_\_ X 2.5 = \$ \_\_\_\_\_ (Retail Sales Needed) ÷ \_\_\_\_\_ (weeks) = \$ \_\_\_\_\_ (Retail Sales Needed Weekly)

## REORDERS/GIFTS/TRUNK SHOWS

Client Check-In, Birthdays, Brides, Anniversaries, Special Holidays, etc.

(approx. \$30 per order)



WEEKLY SALES GOAL \$ \_\_\_\_\_

WEEKLY ACTIVITY GOAL \_\_\_\_\_

MONTHLY TRACKING

## IN PERSON/VIRTUAL GATHERINGS

Themed Parties, Facebook Parties, Open House, etc.

3 or more guests  
(approx. \$300 per gathering)



WEEKLY SALES GOAL \$ \_\_\_\_\_

WEEKLY ACTIVITY GOAL \_\_\_\_\_

MONTHLY TRACKING

## ONE-ON-ONE APPOINTMENTS

In Person or Virtual, Portfolio, Party Glamour, etc

(approx. \$100 per face)



WEEKLY SALES GOAL \$ \_\_\_\_\_

WEEKLY ACTIVITY GOAL \_\_\_\_\_

MONTHLY TRACKING



# Profit and POSSIBILITIES

QUARTERLY CASH INCOME GOAL  
\$ **3,000**

MY INCOME WILL PAY FOR:  
**Spring Break Beach Trip**

Your Sales Goal \$ **3,000** x 2.5 = \$ **7,500** (Retail Sales Needed) ÷ **12** (weeks) = \$ **625** (Retail Sales Needed Weekly)

## REORDERS/GIFTS/TRUNK SHOWS

Client Check-In, Birthdays, Brides, Anniversaries, Special Holidays, etc.



(approx. \$30 per order)

WEEKLY SALES GOAL \$ **120**  
WEEKLY ACTIVITY GOAL **4**

### MONTHLY TRACKING

- ~~4.~~ Susie
- ~~3.~~ Mary
- ~~2.~~
- ~~1.~~

## IN PERSON/VIRTUAL GATHERINGS

Themed Parties, Facebook Parties, Open House, etc.



3 or more guests  
(approx. \$300 per gathering)

WEEKLY SALES GOAL \$ **300**  
WEEKLY ACTIVITY GOAL **1**

### MONTHLY TRACKING

- ~~4.~~ Susie
- ~~3.~~ Julie

## ONE-ON-ONE APPOINTMENTS

In Person or Virtual, Portfolio, Party Glamour, etc



(approx. \$100 per face)

WEEKLY SALES GOAL \$ **200**  
WEEKLY ACTIVITY GOAL **2**

### MONTHLY TRACKING

- ~~2.~~ Susie
- ~~1.~~ Jane

**SAMPLE**